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## MICHEL CONSULTING GROUP LLC

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### Practice Management Consulting for CPA Firms

Timothy I. Michel, CPA is a former managing partner of a multi-office Top 100 CPA firm. He helps CPA firm owners create value in their practice by drawing on his own experiences to assist them in identifying and over-coming obstacles and focusing on opportunities to increase growth and profitability.

Experiences include 35 years in CPA firm leadership roles including:

- Ten years as CEO during which time the firm's revenues tripled
- Management of the firm's largest office
- Management and development of a smaller acquired office
- Participation on the firm's management committee
- Twenty-five years serving clients as a practice partner
- Twenty years performing peer reviews (where he observed what worked and did not work well for firms)

While CEO, he was directly involved in:

- The acquisition of five accounting practices
- The creation of new services, including:
  - o Pension administration services
  - o Investment brokerage services
  - o Forensics and litigation support
  - o Business valuation
  - o Profit enhancement services, including LeanCPA
- The revision of the firm's Governance system and organizational structure
- Working with firm counsel to rewrite the various owners' agreements
- Creation of the firm's partner accountability plan and related partner compensation plan
- The development of the firm's leadership programs for young partners and managers
- Leading the firm's strategic planning sessions
- Serving on the MSNA board of directors



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Tim regularly participates in industry conferences on firm management. He has presented programs and facilitated workshops for various CPA associations and firms, including numerous in-house sessions for his former firm. He coaches managing partners to help them better understand their role and responsibilities and to assist them in becoming more effective in their efforts to grow their firms profitably. He facilitates partner retreats and strategic planning sessions.